Minutes of Review Meeting held in Pune, Maharashtra with Resource Institutions (RIs) on 6th Feb, 2018.

A Review meeting was held under the Chairmanship of MD, SFAC, to review the performance of Resource Institutions in the State of Maharashtra on 6th Feb 2018. The meeting was attended by representative of all Resource Institution and representative from NFSM Division, DAC&FW. List of participants is enclosed at Annexure-I.

Small Farmers' Agribusiness Consortium (SFAC) has been implementing the project of promoting Farmer Producer Organizations (FPOs) in the State of Maharshtra under Tribal Development Programme (TDD) Programme (25 FPOs), NDP-NFSM Project (10 FPOs) and Vegetable for Urban Cluster (5 FPO). Six RIs were involved in promotion of FPOs in the State of Maharshtra. The agenda for the review meeting was:

- 1. The current status of FPCs registered against the target.
- 2. The details of market linkage done for the FPOs/ FPCs listing the problem areas and remedy to overcome the problems.
- 3. Convergence with the various schemes of the State Government.
- 4. Mobilisation of Share Capital
- 5. Status of Equity Grant and Credit Guarantee applications.
- 6. Business Plans of the FPCs.
- 7. Proposed interventions to strengthen FPCs post registration.
- 8. Updation of information of FPOs in Sugyan
- 9. Action plan
- 10. Any other suggestions towards attaining sustainable FPCs are welcome

Minutes of Meeting:

The points which were discussed in the review meeting:

The meeting was started with the introduction of Resource Institutions; representative from State Government were not present during the meeting. At the outset, Managing Director, SFAC, welcomed all participants and broadly explained the objectives of the review meeting. The point wise agenda for the meeting were discussed with all RIs as below:

1. Registration of FPCs: It was noticed that all the FPCs against the target were registered by all RIs.

2. Market linkage/ Convergence:

- All the FPCs promoted by Dilasa Janvikas Pratishthan under VIUC are into Tomato production. The FPCs are also undertaking processing and packaging the puree and selling to local market. MD, SFAC insisted to go for branding and marketing of produce. Dilasa Janvikas Pratishthan communicated that due to drought, FPCs are facing problem in producing vegetables. They requested that in addition to vegetable, FPCs may be allowed to produce maize etc. The proposal of Dilasa Janvikas Pratishthan was welcomed by the chair.
- VGAI has communicated that FPCs has already made a marketing arrangement for all FPCs. FPCs are
 trading its produce directly to consumers through local haats, weekly bazar at Nashik and its own outlets.
 One of the Strawberry FPCs has also tied up with Surat Strawberry traders and with exporters. MD, SFAC
 expressed its view to properly market the produce to fetch better price to FPCs.
- Krushi Vikas has communictaed that they have already tied up FPCs with Suguna Solvex. and future market. FPCs are also operating hair Amin distribution point.
- ALC and Krushi Vikas communicated that they are in process tieing up of forest/ medicinal produce of FPC with Patanjali.

- VGAI has communicated that FPCs promoted under TDD are into production of Potato. These FPCs are procuring seed potato from Punjab and Haryana FPCs.
- All the NFSM FPCs were also involved in MSP procurement of pulses. Yavatmal 3 FPC got sanctioned from MACPs FCSC programme of Rs 13.5 lakh- Govt convergence.
- M/s Ralegon FPC received a land of 4300 sqft from local gram panchayat.
- MD, SFAC communicated that a mail group may be created to share information of convergence of FPCs with other scheme.

3. Mobilisation of Share Capital and Status of EGCGF applications:

MD, SFAC reviewed FPO wise share mobilized by RI and the status of EG application. Details are as under:

S.No.	Name of RI	Name of FPO	FPO wise share collected (in Rs.)	Minutes wrt Equity Grant application	
A. FPO	Os under TDD Pro	ogramme			
1	Krushi Vikas Va Gramin Prashikshan	M/s Jivan Samrudhhi Krushi Vikas Aadivasi Farmers Producer Company Ltd.	530,400	EG sanctioned by SFAC	
2	Sanstha (KVVGPS)	M/s Gram Samrudhhi Krushi Vikas Aadivasi Farmers Producer Company Ltd.	307,200	EG sanctioned by SFAC	
3		M/s Manika Devi Krushi Vikas Aadivasi Farmers Producer Company Ltd.	192,000	RI communicated that the Equity will be increased by March, 2018. After the	
4		M/s Saibaba Krushi Vikas Farmers Producer Company Ltd.	126,000	audit of the FPOs the EG application will be submitted to SFAC by	
5		M/s Krushkonnati Krushi Vikas Aadivasi Farmers Producer Company Ltd.	530,000	March, 2018.	
6	Krushi Vikas Va Gramin Prashikshan	M/s Ralegaon Krushi Vikas Aadivasi Womens Farmer Producer Company Ltd.	121,000	RI communicated that the Equity will be increased by March, 2018. After the audi	
7	Sanstha (KVVGPS)	M/s Kalamb Krushi Vikas Aadivasi Farmers Producer Company Ltd.	144,150	of the FPOs, the EG application will be submitted to SFAC by March, 2018.	
8		M/s Maregaon Krushi Vikas Aadivasi Farmers Producer Company Ltd.	100,000		
9		M/s Kelapur Krushi Vikas Aadivasi Farmers Producer Company Ltd.	500,000		
10		M/s Ghatanji Krushi Vikas Aadivasi Farmers Producer Company Ltd.	500,000		
11	Indian Grameen Services (IGS)	M/s Dharni Adiwasi Producer Company Limited	84,000	RI communicated that the fund has been collected by	
12		M/s Chakarda Adiwasi Producer Company Limited	350,000	the farmer member and is available at FIG level	
13		M/s Chikhaldara Adiwasi Producer Company Limited	51,000	which needs to be transferred to FPO account	
14		M/s Jamli Adiwasi Producer Company Limited	55,000	by March, 2018 the transfer of share will be completed	

15		M/s Melghat Farmers	400,000	by the RI.
1.6		Producer Company Limited	504 570) MD : 1.11.41
16	Access Livelihoods	M/s Ambhora Tribal Women Farmers Services Producer	594,570	MD appreciated that the share collection of most of
	Consulting	Company Ltd		the FPO is much better as
17	India Pvt. Ltd.	M/s Ganutola Tribal Women	512,350	compared to the other
17	(ALC)	Farmer Producer Company	312,330	FPOs promoted by other
	()	Ltd		RIs.
18		M/s Sindhibiri Tribal Women	446,400	RI was advised to increase
		Farmers Services Producer	,	the share and apply for
		Company Ltd		equity grant immediately.
19		M/s Ilda Tribal Women	655,800	
		Farmers Services Producer		
		Company Ltd		_
20		M/s Paoni Tribal Women	364,950	
		Farmers Services Producer		
21	X7 4 - 1.1 -	Company Ltd M/S Shivrana Farmers	500,000	DI 1
21	Vegetable Growers	Producer Company Limited	500,000	RI has communicated that by 31 st March Rs. 5 Lakh
22	Association of	M/S Shri Ganesh Strawberry	175,000	equity will be collected
	India (VGAI)	Farmers Producer Company	1 / 3,000	within each FPO.
	(* 5.11)	Limited		Subsequently the
23	-	M/S Kansari Adivasi Farmers	175,000	application will be
		Producer Company Limited	,	submitted by RI.
24		M/S Vaitarna Adivasi	150,000	
		Farmers Producer Company		
		Limited		_
25		M/S Anjanimata Adivasi	125,000	
		Farmers Producer Company		
D ED)	Limited		
26	Os under NDP-NFS Krushi Vikas Va	M/s Vasundhara Women	489,000	All the FPOs has received
20	Gramin	Farmer Producer Company	100,000	EG from SFAC, RI
	Prashikshan	Limited		communicated that the 2 nd
27	Sanstha	M/s Aadishakti Muktai	410,000	tranch of EG will be
	(KVVGPS)	Farmer Producer Company		applied as soon as possible.
		Limited		
28		Shri Supo Krushi Vikas	600,000	
		Farmers Producer Company		
20		Limited	602.000	4
29		M/s Muktai Krushi Vikas Va Gramin Prashikshan Shetkari	693,000	
		Utpadak Producer Company		
		Limited		
30		M/s Jay Sardar Krushi Vikas	1,000,000	
		Farmers Producer Company	, ,	
		Limited		
31	Indian Society of	Champavati Agro Farmer	100,000	MD, SFAC strictly advice
	Agribusiness	Producer Company Ltd.		to increase the equity of the
32	Professionals	SantEknath Farmer Producer	100,000	FPO and apply for EG by
32	(ISAP)	Company Ltd.	100,000	SFAC the payment of RI will be based on the
33		Shivnamai Farmer Producer	90,000	performance of the share
33		Company Ltd.	70,000	deposited by the FPO. RI
		<u>r</u> y =- 		was advised to share the
				strategy immediately with
1				SFAC to increase the share
				of FPO by RI.

2.4		IV' Cl 14' F	110,000	DI : (1.1
34		Kisan Shakti Farmer	110,000	RI communicated that the
		Producer Company Ltd.		Equity of FPO will be
				increase to Rs.4.5Lakh by
				the end of Feb, 2018 and
	-			will apply for EGS.
35		Brahmanand Maharaj Farmer	250,000	RI communicated that the
		Producer Company Ltd.		Equity of FPO will be
				increase to Rs. 5 Lakh by
				the end of Feb, 2018 and
				will apply for EGS.
C. FP	Os under VIUC			
36	Dilasa	Shanmukeshwar Latur	1,000,000	MD, SFAC appreciated the
	Janvikas	Vegetable Farmer Producer		effort of RI regarding 100%
	Pratishthan	Company Limited		collection of share by all the
37	-	Dharashiv Osmanabad	1,000,000	FPOs. RI communicated
		Vegetable Farmer Producer		within one month SFAC will
		Company Limited		receive EG from 2 FPOs,
				However 3 FPOs EG
38		Krushi Samrat Beed Vegetable	1,000,000	application will be submitted
		Farmer Producer Company		by next month i.e. March,
		Limited		2018.
	_			2010.
39		Nandigram Nanded Vegetable	1,000,000	
		Farmer Producer Company		
		Limited		
40	_	V1-11: F D1	1 000 000	4
40		Vrukshavali Farmer Producer	1,000,000	
		Company Limited		

4. Business Plans of the FPCs:

All the RIs has communicated that the business plans of all FPCs has been prepared and is being implemented by FPCs.

5. Updation of information of FPOs in Sugyan:

Data of individual farmers are already uploaded by all RIs except Dilasha for VIUC. Dilasha was requested to send data to Sugyan Team immediately. However FPC wise business turnover needs to be uploaded at Sugyan by all RIs. MD, SFAC directed to upload information within 15 days.

6. Action plan/ monthly report:

All the RIs were requested to submit and follow action plan circulated by SFAC. MD, SFAC advised all the FPCs to submit monthly progress report to SFAC. The information may be submitted by first week of every month.

The meeting ended with a vote of thanks to the Chair.

List of participants

S.No	Name of Participant	Mobile Number	Name of Resource Institute	Name of District
1	Shri Sumanta Chaudhuri (IAS) (Managing Director)	011-2696 6017, 2696 6037	Small Farmers Agri. Business Consortium (SFAC)	New Delhi
2	Dr. M.N. Singh Dy. Commissioner (NFSM)	9811572591	Department of Agriculture, Cooperation & Farmers Welfare (DAC&FW)	New Delhi
3	Shri Rakesh Shukla (Team Leader MSG- FPO)	011-2696 6017, 2696 6037, EXT: 109	Small Farmers Agri. Business Consortium (SFAC)	New Delhi
4	Smt. Kalpana Pokhriyal (Project Manager)	011-2696 6017, 2696 6037, EXT: 118	Small Farmers Agri. Business Consortium (SFAC)	New Delhi
5	Shri Milind Kamble	888882808	Krushi Vikas Va Gramin Prashikshan Sanstha (KVVGPS)	Yavatmal
6	Shri Ashish Naphade	9545755200	Krushi Vikas Va Gramin Prashikshan Sanstha (KVVGPS)	Buldana
7	Shri Amit Naphade	8551919293	Krushi Vikas Va Gramin Prashikshan Sanstha (KVVGPS)	Buldana
8	Shri Sagr Gaikwad	9890673968	Vegetable Growers Association of India (VGAI)	Pune
9	Shri shriram Gahave	7588031777	Vegetable Growers Association of India (VGAI)	Pune
10	Shri Ravishankar Swami	9850736848	Dilasa Janvikas Pratishthan	Osmanabad
11	Shri Ganesh M. Biru	9604140345	Dilasa Janvikas Pratishthan	Nanded
12	Shri Indrajit Deo	9890640552	Dilasa Janvikas Pratishthan	Aurangabad
13	Shri Narayan	9921570310	Dilasa Janvikas Pratishthan	Aurangabad
14	Smt. Jhansi Rani	7722079622	Dilasa Janvikas Pratishthan	Aurangabad
15	Shri Tikeshwar Patel	9439219105	Access Livelihoods Consulting India Pvt. Ltd. (ALC)	Gondia
16	Shri Dilip Khambat	7507215725 Email: dilip.khambat@alcindia.org	Access Livelihoods Consulting India Pvt. Ltd. (ALC)	Gondia
17	Shri L.M. Tiwari	9893045206	Indian Grameen Services (IGS)	Amravati
18	Shri Nazim Ali	8827128420	Indian Grameen Services (IGS)	Amravati
19	Smt Rama Marnar	9975942981 Email: rama.marnar20@gmail.com	Indian Society of Agribusiness Professionals (ISAP)	Aurangabad
20	Shri Vikas H. Jagtap	7709087686 Email: v.aadhar@gmail.com	Indian Society of Agribusiness Professionals (ISAP)	Aurangabad