

Small Farmers' Agribusiness Consortium (SFAC)
NCUI Auditorium, 5th Floor, 3 Institutional Area,
August Kranti Marg, HauzKhas, New Delhi – 110 016

Expression of Interest (EoI) for Empanelment of Support Agencies to provide procurement and logistics support for Onion

Small Farmers' Agribusiness Consortium (SFAC) has been mandated by Department of Agriculture, Cooperation and Farmers Welfare, Ministry of Agriculture and Farmers Welfare, Government of India to create a buffer stock of onion for market intervention to stabilize retail prices in major markets. For this purpose, SFAC proposes to procure onion directly from farmers in the major production hubs of Maharashtra (mainly Nasik and Pune Districts) in the forthcoming harvesting season.

SFAC seeks to empanel technically qualified and experienced support agencies to provide procurement and logistics support for onion. For detailed EoI, interested agencies can download complete document from www.sfacindia.com and shall submit hard copy of their proposal by 5:00PM on 04th April, 2016 at the following address:

Managing Director

Small Farmers' Agribusiness Consortium (SFAC)
NCUI Auditorium, 5th Floor, 3 Institutional Area,
August Kranti Marg, HauzKhas, New Delhi – 110 016

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SFAC seeks to empanel technically qualified and experienced support agencies to provide procurement and logistics support by undertaking the following tasks: -

1. Organizing procurement operations on behalf of SFAC in the major mandis in identified production hubs.
2. Quality control to ensure procurement as per FAQ norms laid down by SFAC.
3. Transportation, sorting, grading and storage in identified onion storage structures (*Challies*).
4. Identification and hiring of suitable storage structures (*Challies*) within the near to the procurement centres / markets.
5. Ensuring quality control and proper maintenance of stocks during storage period.
6. Providing security, post-storage operation and generation of periodic quality report.
7. Extraction, sorting, grading, bagging and despatch of onion as per SFAC indents.
8. Any other service, not limited to above to ensure successful operation of onion procurement, storage and dispatch to the market.

For executing above mentioned services, SFAC will pay fixed service charges to the tune of 1% (One percent) of procurement value, in addition to all other charges for storage, transportation, sorting, grading and bagging etc.

Eligibility Criteria:

The followings are eligible to apply for empanelment as 'Procurement Support Agency for onion'

- i) An individual entrepreneur / Partnership firms having valid PAN card.
- ii) A Company registered under the Indian Companies Act 1956 of the Government India;
- iii) A Cooperative, Trust, Society or Limited Liability Company and Farmer Producer Organization (FPO).

Provided that:

- I. The individual / business entity has necessary licenses to procure onion in APMC markets;
- II. The individual / business entity has good financial background;
- III. The individual / business entity has good credibility and enjoys trust in the market;
- IV. The individual / business entity has never been blacklisted by any APMC in the State;
- V. The individual / business entity has not been guilty of any financial frauds and there is no such case pending in any court anywhere in India.

SFAC will conduct a thorough verification and background checking of the applicants before empanelling them as Procurement Support Agency.

Submission of EoI:

The Expression of Interest complete in all respects shall be submitted to SFAC in sealed envelope super scribed as "**Empanelment of Support Agencies to provide procurement, logistics support for Onion**" by 5:00PM on 04th April, 2016.

The offers may be submitted in hard copy at the following address:-

Managing Director

Small Farmers' Agribusiness Consortium (SFAC)

NCUI Auditorium, 5th Floor,

3 Institutional Area, August Kranti Marg,

HauzKhas, New Delhi – 110 016

EoI shall consist of two separate envelopes, First envelop covering Technical Bid and Second envelop covering Financial Bid. Formats for Technical and Financial bids have been provided in Annexure – I and Annexure – II respectively.

Opening of EoI:

EoI received on time shall be processed based on documents received. A Technical Committee constituted at SFAC will first open the Technical Bid. Agencies fulfilling the technical criteria will be communicated accordingly and verification and due diligence process will be undertaken for the same.

Financial Bid of only those agencies which have got satisfactory verification report will be opened. Financial bids will be compared and lowest bid received will be communicated to all the technically qualified agencies. Agencies interested in procurement of onion at lowest bid mentioned, will be empanelled as Support Agency for procurement of onion.

Empanelled agencies, assigned to procure and store onion on behalf of SFAC, irrespective of quantity of onion to be procured, will need to submit a Bank Guarantee of Rs. 5.00 lakh (Rs. Five Lakh only) at the time of signing of agreement.

Procurement Quantity:

The estimated total procurement quantity for 2016 season is 10,000 MTs of onion. SFAC does not give any guarantee of minimum business volume. SFAC will devise a matrix based on past experience, financial strengths, report of background verification for assigning quantity of onion to be procured by empanelled agencies. However, decision of Managing Director, SFAC will be final for assignment of procurement quantity to any particular agency.

Amendment to EOI:

At any time prior to the last date for receipt of proposals, SFAC, may for any reason, whether at its own initiative or in response to a clarification requested by a prospective applicant, modify the EOI document by an amendment. In order to provide prospective applicants reasonable time in which to take the amendment into account in preparing their proposals, SFAC may, at its discretion, extend the last date for the receipt of proposals and/or make other changes in the requirements set out in the EOI.

Time Period:

The empanelment of individuals / agencies shall be valid for a period of one year.

Rejection of EOI:

The application is liable to be rejected if:

- a. The application is not received in proper sealed cover with superscription as indicated above.
- b. Not in prescribed form and not containing all required details.
- c. Not properly signed.
- d. Received after the expiry of due date and time.
- e. Offer is received by fax, telegram or e-mail & not followed /supported by the prescribed documents within the stipulated date.

**Format for Technical Bid – Empanelment of Support Agencies to provide procurement,
logistics support for Onion**

To

Managing Director,
Small Farmers' Agribusiness Consortium (SFAC),
Department of Agriculture & Cooperation, Government of India,
NCUI Auditorium Building,
5th floor, 3 Siri Institutional Area,
August Kranti Marg, HauzKhas,
New Delhi – 110016
Tel – 011 2656617/37

Sub: Invitation to empanel as 'Procurement Support Agency for Onion for procurement season 2016'

Sir,

The undersigned having read and examined in detail all the EOI documents pertaining to the Empanelment of Procurement Support Agency for Onion for participating in purchase of Onion, do hereby express the interest to get empanelled.

Correspondence details:

1.	Name of the Individual / Agency / Organisation	
2.	Address	
3.	Telephone & Fax Number	
4.	E-mail Address	
5.	Name and designation of the person authorized to make commitments to SFAC	
6.	Date of Birth (For individual) / Year of	

	Establishment (for Agencies / Organisations only)	
7.	Constitution of organisation (for Agencies / Organisations only)	
8.	Legal Status of Organisation (for Agencies / Organisations only)	
9.	Details of the team with professional qualifications and Experience	
10.	Financial Statement of last three years / ITR filled in last three years	
11.	Business Volumes handled in last three years, specially onion.	

12. Following documents have been enclosed with the application :

S. No.	Document	Yes / No
1.	CV's of the person(s) proposed to be involved for this contract	
2.	Company/ Organization profile giving details of current activities and management structure	
3.	Evidence of Incorporation (for Agency only)	
4.	Financial Statement of last three years / ITR filled in last three years	
5.	Detail of infrastructure available (Hardware / Software / Network)	
6.	Any other supporting documents	
7.	Letter from APMC secretary mentioning the Individual / Agency has never been blacklisted from procuring in the Mandi	
8.	Undertaking mentioning the organisation has not been black-listed by any of the State Government / Central Government or International organisation	
9.	Undertaking mentioning the individual has not been convicted by any court in last five years and there is no case pending in any court	
10.	Undertaking that the Agency / Individual is not involved in any kind of financial irregularities and have never been part of any financial frauds.	

I/ We hereby declare that my/ our EOI is made in good faith and the information contained is true and correct to the best of my/ our knowledge and belief.

Thanking you,

Yours faithfully,

(Signature of the Applicant)

Name:

Designation:

Seal:

Date:

Place:

Witness:

Signature _____

**Format for Financial Bid – Empanelment of Support Agencies to provide procurement,
logistics support for Onion**

To

Managing Director,
Small Farmers' Agribusiness Consortium (SFAC),
Department of Agriculture & Cooperation, Government of India,
NCUI Auditorium Building,
5th floor, 3 Siri Institutional Area,
August Kranti Marg, HauzKhas,
New Delhi – 110016
Tel – 011 2656617/37

Sub: Invitation to empanel as 'Procurement Support Agency for Onion for procurement season 2016'

Sir,

The undersigned having read and examined in detail all the EOI documents pertaining to the Empanelment of Procurement Support Agency for Onion for participating in purchase of Onion, do hereby express the interest to get empanelled. Our financial proposal for same is as below:

Particulars	Description	Bid Amount(Rs. /MT)
Procurement	As per actual, to be paid directly by SFAC on the basis of APMC slips	NA
Mandi fee (APMC Fee)	As per actual (Reimburse by SFAC after procurement on the basis of APMC receipt)	NA
Primary Sorting, Grading & filling in challi/storage unit	Primary sorting and grading at the time of storage of product in challi/storage unit	
Storage Charges (Rs. per MT for season)	Storage infrastructure should be within 3 km of the procurement area/mandi, possession letter of challi for a season	

	needs to be submitted to SFAC	
Re-sorting, Grading & loading	Re-sorting, grading and loading at the time of retrieval	
Bagging, Stitching & weighing	Bagging, Stitching & weighing at the time of retrieval of product. To be bagged in 50 Kg Net / Jute bag with below specifications: <ul style="list-style-type: none"> - Dimensions: 23.50 X 40 inches - Weight : 370 to 400 gms 	
Logistics (From storage to destination)	As per actual, transportation bilty needs to be submitted	NA

All the costs mentioned above shall be for Per Metric Ton (Per MT).

Thanking you,

Yours faithfully,

(Signature of the Applicant)

Name:

Designation:

Seal:

Date:

Place:

Witness:

Signature _____