

**Small Farmers' Agribusiness Consortium (SFAC),**  
**Department of Agriculture & Cooperation, Government of India**  
NCUI Auditorium Building, 5<sup>th</sup> floor,  
3 Siri Institutional Area, August Kranti Marg, Hauz Khas,  
New Delhi – 110016  
Tel – 011 2656617/37, [www.sfacindia.com](http://www.sfacindia.com)

**Notice Inviting Tender for reserving potato in cold stores**

Small Farmers' Agribusiness Consortium (SFAC), seeks to create a buffer stock of potato for market intervention to stabilize prices in Delhi. For this purpose, SFAC seeks to reserve available potato stock in the cold stores.

SFAC invites tender to reserve potato stock from eligible traders / cold store owners, having sufficient quantity of required quality potato available in cold stores. Interested parties shall submit their quotation as per technical details available on our website.

Interested organisations may visit [www.sfacindia.com](http://www.sfacindia.com) for detail scope of work and eligibility criteria.

Last date for submission of EoI is 11<sup>th</sup> May, 2015.

MANAGING DIRECTOR

**Small Farmers' Agribusiness Consortium (SFAC),**  
**Department of Agriculture & Cooperation, Government of India**  
NCUI Auditorium Building, 5<sup>th</sup> floor,  
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## **Expression of Interest (EoI) for reserving potato in cold stores**

### **1. Background:**

Small Farmers' Agribusiness Consortium (SFAC), is a Society under the Department of Agriculture & Cooperation, Ministry of Agriculture with a mandate to link farmers to investment, technology and markets. SFAC is in process of creating a buffer stock of potato for market intervention to stabilize potato prices in Delhi. For this purpose, SFAC seeks to reserve available potato stock in the cold stores.

SFAC invites tender to reserve potato stock from eligible traders / cold store owners, having sufficient quantity of required quality potato available in cold stores. Interested parties shall submit their quotation as per technical details given below:

### **2. Qualifying criteria:**

Bidder qualifying following criteria are eligible to participate in the tender:

- i) A Company registered under the Indian Companies Act 1956 of the Government India;
- ii) A Cooperative, Trust, Society, Partnership Firm or Limited Liability Company

Provided that

- Bidder shall be a registered legal entity with more than five years of experience of potato procurement, trading and storage;
- Bidder shall comply all the required statutory compliance as per concerned regulatory agencies (State Agricultural Marketing Board / APMC, Food Safety Regulation, any other such regulations) and shall have all the required licenses for procurement and trading;
- Bidder shall have minimum turnover of Rs. 1.00 Crore (Rupees One Crore only) per year for last three financial years.
- Preferably the bidder shall have its own cold storage facility.

### **3. Required Quantity to be procured:**

Approximate quantity sought for reservation is 2000 MTs. However, the final reservation may vary depending on prices quoted and may be either less or more than this amount.

### **4. Quality Specification and Control:**

Detail quality specifications of the product have been given in the Annexure – I of this document. SFAC appointed quality control team will inspect the stored potato and will give its report on shortlisting of the party. During initial inspection, 90% of stored potato shall qualify the above Grade – A quality and maximum of 10% shall qualify for the Grade – B quality of potato as mentioned in the Annexure – I. If product stored is not qualifying this criteria, it will not be considered as satisfactory.

The selected bidder will need to ensure specified quality of product at the time of retrieval from the cold storage. Quality testing will be done at the time of receiving of the potato at the designated place by the SFAC Team.

At the time of retrieval, product shall meet “Tradable Specifications” mentioned in the Annexure-I.

### **5. Receiving of the Product:**

Selected Agency will need to supply the product as per indent received from the SFAC. Product shall be delivered at designated place provided by SFAC.

### **6. Submission of Bid:**

The Tender document complete in all respects shall be submitted in sealed envelope super scribed as “**Expression of Interest (EoI) for reserving potato in cold stores**” at SFAC office by 11<sup>th</sup> May,2015 at following address:

**Managing Director,**  
Small Farmers’ Agribusiness Consortium (SFAC),  
Department of Agriculture & Cooperation, Government of India,  
NCUI Auditorium Building,  
5th floor, 3 Siri Institutional Area,  
August Kranti Marg, Hauz Khas,  
New Delhi – 110016  
Tel – 011 2656617/37

## **7. Documents to accompany Bid:**

Interested bidder shall submit Technical and Financial Bids in separate envelopes covered in the third envelop.

- **Technical Bid**
  - Expression of Interest in Form – I.
  - Organisation Profile, explaining capabilities, resources, network and field presence.
  - Details of Financial status of the applicant.
  - Any other information required in support to the scope of work.
  
- **Financial Bid**
  - Performa enclosed in Form - II

Every sheet and all forms complete in all respects shall be signed by the person / persons duly authorized to sign on behalf of the applicants with affixing the applicant's rubber stamp.

The Power (s) of Attorney on Rs. 50 stamp paper authorizing the signatory shall be enclosed with the offer. Any / all corrections made in the proposal shall be duly authenticated by the signature of the Authorized Signatory.

## **8. Amendment to EoI:**

At any time prior to the last date for receipt of proposals, SFAC may for any reason, whether at its own initiative or in response to a clarification requested by a prospective applicant, modify the Tender document by an amendment. In order to provide prospective applicants reasonable time in which to take the amendment into account in preparing their proposals, SFAC may, at its discretion, extend the last date for the receipt of proposals and/or make other changes in the requirements set out in this document.

## **9. Rejection of Tender / Bid:**

The application is liable to be rejected if:

- a) The application is not covered in proper sealed cover with superscription as indicated above.
- b) Not in prescribed form and not containing all required details.
- c) Not properly signed.
- d) Received after the expiry of due date and time.
- e) Offer is received by fax, telegram or e-mail & not followed /supported by the prescribed documents within the stipulated date.

## **10. Bidding Procedure:**

Technical and financial bids are invited in separate sealed envelopes, which should be clearly marked as:

“Technical / Financial bid for reserving potato in cold stores”.

Financial bids will be opened only in respect of those bidders who fulfil the required technical criteria and after the satisfactory verification report by the SFAC team. Bidder, who qualify the technical criteria, gets satisfactory verification report and has quoted lowest (L1) will be selected for the assignment. In case, single bidder, quoting lowest, is not able to supply total quantity, SAFC can negotiate with L2 bidder for supplying at L1 quote.

A detail agreement will be signed with the selected bidder for the purpose.

Managing Director, SFAC reserves the rights to accept or reject any bid without providing any reasons thereof.

**FORM – I**  
**Technical Bid Performa**

To

**Managing Director,**  
Small Farmers' Agribusiness Consortium (SFAC),  
Department of Agriculture & Cooperation, Government of India,  
NCUI Auditorium Building,  
5th floor, 3 Siri Institutional Area,  
August Kranti Marg, Hauz Khas,  
New Delhi – 110016  
Tel – 011 2656617/37

**Sub: “Technical Bid for reserving potato in cold stores”.**

Sir,

The undersigned having read and examined in detail the Tender document pertaining to the reserving potato in cold stores, do hereby express its interest to bid for the assignment as specified in the Document.

Correspondence details:

1.	Name of the Agency / Organisation	
2.	Address	
3.	Telephone & Fax Number	
4.	E-mail Address	
5.	Name and designation of the person authorized to make commitments	
6.	Year of Establishment	
7.	Constitution of organisation	
8.	Legal Status of Organisation	
9.	The details of the top management with professional qualifications and Experience	
10.	Financial Statement of last three years	
11.	Business Volumes handled in last three years	

12. Following documents have been enclosed with the application :

S. No.	Document	Yes / No
1.	A write up on the capability statement	
2.	Company/ Organization profile giving details of current activities and management structure	
3.	Evidence of Incorporation	
4.	Any other supporting documents	
5.	Undertaking mentioning the organisation has not been black-listed by any of the State Government / Central Government or International organisation	

I/ We hereby declare that my/ our Bid is made in good faith and the information contained is true and correct to the best of my/ our knowledge and belief.

Thanking you,

Yours faithfully,

(Signature of the Applicant)

Name:

Designation:

Seal:

Date:

Place:

Witness:

Signature \_\_\_\_\_

**FORM – II**  
**Financial Bid Performa**

To

**Managing Director,**  
Small Farmers' Agribusiness Consortium (SFAC),  
Department of Agriculture & Cooperation, Government of India,  
NCUI Auditorium Building,  
5th floor, 3 Siri Institutional Area,  
August Kranti Marg, Hauz Khas,  
New Delhi – 110016

**Sub: “Financial Bid for reserving potato in cold stores”.**

Sir,

The undersigned having read and examined in detail the Tender document pertaining to the reserving and supplying Potato, do hereby express its interest to bid for the assignment as specified in the Document.

Our quotation for the reserving and supply of Potato is as under

Name of firm/ Agency with address:	
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Particular	Units	Quantity / Value
Total quantity commitment	In MT	
Rate per Unit	INR per Metric Ton	
Total Amount	Rs. in Lakh	
Total Amount in words		

\*The cost include all types of expenses including the expenses for cold storage charges, minimum of two rounds of CIPC fumigation, Transportation / logistics to supply potato to designated place, losses, any other charges if any. This also includes taxes, levies etc. incidental to this activity.

Thanking you,  
Yours faithfully,

(Signature of the Applicant)

Name:

Designation:

Seal:

Date:

Place:

Witness:

Signature \_\_\_\_\_

## ANNEXURE – I Quality Specification of Potato

### GENERAL CHARACTERISTICS

Potato shall be clean and firm and shall have shape and color similar to varietal characteristics. Potato shall be free from bruises, green spots/greening caused by exposure to the sun, minor and major holes, cut/natural cracks, black scurf (black chitti/spots), discoloration and sprouting. Potato shall not be misshaped/double, soft and shriveled.

Potato for cold storage shall be fully matured. Skin for that potato shall be firm and intact and should not peel off under mere rubbing. (In case of fresh potato this condition is not applicable) Potato shall be free from any damage caused by handling, packing and mechanical means. Potato shall be sound and free from visible holes, brown or black spots, decay, insect infestation, rotten spots, fungal infection and disorders like hollow heart, black heart and diseases like canker and late blight.

### Grades

Only Super, Grade-A and Grade-B shall be able to stored & supplied. The size requirement for these grades shall be as follows:

#### Size

Variant-Size	Super	Grade-A	Grade-B
Store	>65 mm	46-65 mm	35-45 mm
Fresh	>65 mm	46-65 mm	35-45 mm

Super grade will have the same quality parameters as for Grade A except size.

**Please include grade having any size with tolerable and sellable defects**

### Quality Parameters

Defects	Super/Grade-A	Grade-B
Minor Hole	Not allowed	Allowed up to 3 holes
Major Hole	Not Allowed	Not Allowed
Misshape/Double	Allowed (Slight misshape/double )	Allowed (Slight misshape/ double )
Natural Cracks	Not allowed	Not allowed
Black Scurf (chitti) on surface	Allowed up to 10% surface area	Allowed up to 10% surface area
Packing Damage	Allowed up to 10% surface area	Allowed
Bruises	Not Allowed	Allowed up to 5% surface area
Ruptured Skin	Not allowed	Allowed up to 5% surface area

Defects (for stored potato)	Super/Grade-A	Grade-B
Nodes On Surface	Not allowed	Not allowed
Browning (for fresh potato only)	Slight browning allowed	Slight browning allowed
Sprouting	Not allowed	Not allowed
Minor Cut	Not allowed	Not allowed
Major Cut	Not allowed	Not Allowed
Chipped	Not allowed	Not allowed
Green Spot	Not allowed	Not Allowed
Multiple Cuts/Cracks	Not allowed	Not allowed
Shriveled	Not allowed	Not allowed
Soft	Not allowed	Not allowed
Mechanical Injury	Not allowed	Not allowed
Handling Damage	Not Allowed	Not Allowed
Rotting/Fungal Infected	Not allowed	Not Allowed
Blight Disease	Not allowed	Not allowed
Black Heart	Not allowed	Not allowed

#### Defect & Size Tolerance (By Weight)

Defects Tolerance	Super	Grade-A	Grade-B
Minor Defects	10%	10%	20%
Major Defects	2%	2%	10%
Serious Defects	1%	1%	2%
Size Tolerance	5%	10%	20%

## Tradable Specification

S. No.	Quality Specification	Matured and thick skin , free of common scab and blight confirming following standard
1.	<p>Size</p> <ul style="list-style-type: none"> <li>Acceptable size (Measured from at least one side by way of passing through sieve)</li> <li>Reject</li> </ul>	<ul style="list-style-type: none"> <li>40 mm-80 mm</li> <li>If below 40 mm and above 80 mm exceeds 5%</li> </ul>
2.	<p>Cut potato (Cuts measuring:&gt; 10 mm long &gt; 20 mm deep, &gt; 20 mm wide)</p> <ul style="list-style-type: none"> <li>Acceptable</li> <li>Rejected</li> </ul>	<p>Alignment required</p> <ul style="list-style-type: none"> <li>Up to 3% maximum</li> <li>Above 3%</li> </ul>
3.	<p>Green Potato</p> <ul style="list-style-type: none"> <li>Basis</li> <li>Acceptable</li> <li>Rejected</li> </ul>	<ul style="list-style-type: none"> <li>2%</li> <li>Between 2-3%</li> <li>Above 3%</li> </ul>
4.	<p>Black Scurf (Chitti/Makhi) on the surface area</p> <ul style="list-style-type: none"> <li>Acceptable</li> <li>Rejected</li> </ul>	<p>Alignment required</p> <ul style="list-style-type: none"> <li>Up to 4% maximum</li> <li>Above 4%</li> </ul>
5.	<p>Rotten and dry potato</p> <ul style="list-style-type: none"> <li>Acceptable</li> <li>Rejected</li> </ul>	<ul style="list-style-type: none"> <li>Up to 2%</li> <li>Above 2%</li> </ul>
6.	<p>Damaged skin/bruised potato</p> <ul style="list-style-type: none"> <li>Acceptable</li> <li>Rejected</li> </ul>	<ul style="list-style-type: none"> <li>Up to 1%</li> <li>Above 1%</li> </ul>
7.	<p>Shriveled Potato</p> <ul style="list-style-type: none"> <li>Acceptable</li> <li>Rejected</li> </ul>	<ul style="list-style-type: none"> <li>Up to 4%</li> <li>Above 4%</li> </ul>
8.	<p>Potato sprout more than 5 mm</p> <p>From March to June</p> <ul style="list-style-type: none"> <li>Acceptable</li> <li>Rejected</li> </ul> <p>From July onwards</p> <ul style="list-style-type: none"> <li>Acceptable</li> <li>Rejected</li> </ul>	<ul style="list-style-type: none"> <li>Up to 3%</li> <li>Above 3%</li> <li>Up to 6% maximum</li> <li>Above 6%</li> </ul>
9.	<p>Physical impurity in the form of soil and stone</p> <ul style="list-style-type: none"> <li>Acceptable</li> <li>Rejected</li> </ul>	<ul style="list-style-type: none"> <li>0.25%</li> <li>Above 0.25%</li> </ul>
10.	<p>Packaging</p>	<p>Packed in jute gunny bags (old/new) containing approx. 50 kg (Excluding weight of the bag)</p>