

Minutes of Pre Bid meeting for Appointment of SMP for Operation and Management of Delhi Kisan Mandi

A pre bid meeting for Appointment of SMP for Operation and Management of Delhi Kisan Mandi was organized as per schedule on 23rd October, 2018 at 3.00 P.M. in the Conference Room of SFAC, New Delhi. The meeting was chaired by Shri Sumanta Chaudhuri, Managing Director, SFAC, New Delhi. The list of participants is as under:

S.No	Name of participants	Designation/Organization
1	Shri Sumanta Chaudhuri	Managing Director, SFAC
2	Shri Bhramar Jyoti Brahma	Director, SFAC
3	Shri Rakesh Shukla	Team Leader (FPO), SFAC
4	Dr Kalpana Pokhriyal	Project Manager, SFAC
5	Shri Sunny Kumar	Executive Assistant, SFAC
6	Shri Gaurav Vats	ISAP, New Delhi
7	Shri Shaibal Chatterjee	ISAP, New Delhi
8	Shri Rahul Audichya	PWC, Gurugram
9	Ms. Dimpal Nagpal	GTELIP
10	Shri. Paras Sahni	GTELIP
11	Shri Manish Tripathi	NEML
12	Ms Manju Pandey	NEML
13	Shri Abhishek	M/s Synergy Technofin Pvt Ltd.
14	Shri Rohit Saini	M/s Synergy Technofin Pvt Ltd.

At the outset, Managing Director, SFAC, welcomed all participants and briefed them regarding RFP for appointment of SMP for Operation and Management of Delhi Kisan Mandi which is uploaded by SFAC at CPP Portal on 9th Oct,2018. MD clarified that with an object to link the fresh produce (fruits and vegetables) of FPOs to buyers and provide higher prices for their fresh produce.

SFAC is operating this mandi through SMP which provides post-harvest training, quality management and ensure direct linkage of FPOs with buyers. Through Delhi Kisan Mandi, SFAC encourages FPOs/GAs across the country to set up sorting, grading and packing facilities near the farm gate so that only sorted, graded and packed or semi-packed produces are made available for sale through Delhi KisanMandi. This platforms ensure better price and provide direct linkages which cut out intermediary.

The fundamental purpose is to benefit farmers for better price of their produce, better quality, no commission agent, no market fee/Cess and providing post harvest and marketing related training. This platform inculcate marketing skill into the seller so that over a period of time they will be able to market their produce by their own. MD, SFAC communicated that currently the platform is live, the new agency who ever will be selected should maintain the platform and run it in better way/approach.

On direction of MD,SFAC a brief presentation on RFP was done by TL(FPO). TL(FPO) explained the ToR, eligibility criteria and other details of the RFP. Bidder should provide a exclusive team for the said assignment. TL(FPO) explained that the produce of particular FPO can also be tied up with buyers available locally. Awareness campaigning needs to be undertake by selected agency and also exhaustive training programme on the related subject need to be undertaken by the agency.

Details of query raised by participants during the meeting and their clarification are as under:

S.No	Name of Organization seeking clarifications	Query	Clarifications
1	M/s Synergy Techonfin Pvt Ltd	Is Consortium of the Companies are allowed as a bidder or not?	No consortium is allowed to participate as bidder.
2	GTELIP and NEML	Both the organization seek clarification on S.No 1.2.7 Bid Parameter and Commercial arrangements of the RFP for Appointment of SMP for operation and management of Delhi Kisan Mandi.	Please refer to the revised RFP.

The meeting ended with a vote of thanks to the Chair.
