

Success Story: Sancheti Family Foods [India] Pvt. Ltd.

Sancheti Family Food Pvt. Ltd, a primary spices processing project is located at Sanaswadi Tal: Shirur Dist Pune and is engaged in production and processing of horticulture products like powdered spices, (Single Ingredient and Blended Spices) Pickles, Paste and Papad etc. The company is marketing all its products with brand name “Sancheti Suvidhi”. The company is committed to quality and consistency through professional approach. The group believes in ethical business practices and enjoys high rating among Supplier Farmers and other stakeholders. Installed Capacity of the unit is 300MT/month. The Unit has performed well above its projections and has touched a turnover of Rs 13.5 Crores till December 2016



Manufacturing Process

The raw material is first cleaned on different machines to separate stones and dust. After complete cleaning, the material goes to different units like the pickle unit, the single ingredient spices unit, the blended spices unit, the paste unit and the papad unit. After the processing, the products are packed in packing unit. Both the production and the packaging units sections are semi automated or fully automated.



Funding Pattern

In 2015-16, the company undertook automation/expansion for standardization of its processes for better utilization of resources. For the total cost of automation of Rs. 121.20 Lakh, their banker, SBI, Agri.-Commercial Branch Pune sanctioned a Term Loan of Rs. 37.40 Lakh and the Company contributed Rs. 66.55 Lakh to their equity. To support their margin requirement, Small Farmers Agri-Business Consortium, (SFAC) sanctioned Rs. 17.30 Lakh interest free loan to the company in July 2016 under its Venture Capital Assistance (VCA) Scheme. The Company is also planning to add a cold storage in near future on their own land adjacent to this project.

Social Impact

Raw material for the project is procured from farmers of Shirur, Shikhrapur and other nearby villages. Farmers are getting best rates of their produce immediately after delivery. As many as 10 regular employees and 40 skilled/unskilled workers are engaged in operation of the machines and in other processing/delivery related jobs.